

Deposition Techniques and Strategy

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CLE credits: 6.5 Practical Skills

Runtime: 6 hours and 30 minutes

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Depositions can make or break your case. That's why it's important to get it right every time. Taught by David Markowitz, one of the leading trial attorneys in the West, this day-long course will provide invaluable information to the new and experienced litigator alike.

For more than 40 years, David Markowitz has been studying deposition and trial techniques and has presented seminars to improve the skills of practicing attorneys across the country. David will share ten important goals to accomplish, including avoiding undesired results. Learn the value of question structure and how to deal with evasive and incomplete answers. The most important questions and techniques that best lawyers use will be covered, as will a key component of any deposition—knowing when to stop asking question.

David will demonstrate powerful, practical methods for getting the most out of your depositions, including best ways to defend depositions, depose expert witnesses, and effectively use depositions at trial. Whether you are new to trial practice or want to refresh your deposition skills, this presentation is an opportunity not to be missed.



ON-DEMAND SEMINAR

Price: \$165

Includes online access to recorded seminar for 60 days. Electronic materials are included with your registration.



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Call or email the OSB CLE Service Center:
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Taking Depositions Part I: Deposition Goals—Ten Important Goals to Accomplish

- Determining goals and objectives
- Accomplishing desired results
- Avoiding undesired results

How to Ask Questions Effectively

- Correct question structure
- Dealing with evasive and incomplete answers, what to ask
- Asking the most important questions
- Big questions—if, how, and when to ask them
- Techniques the best lawyers use

Taking Depositions Part II: Dealing with the Problem Witness

- The lying witness
- The witness who “doesn’t remember”
- When to stop asking questions
- Getting it all—depositions thoroughness
- Style and demeanor

David Markowitz, *Markowitz Herbold, PC, Portland*

Accomplishing Deposition Goals on Remote Platforms

Kyle Busse, *Markowitz Herbold, PC, Portland*

Defending Depositions

- Goals
- Preparing your client for deposition
- Protecting your client during deposition—including proper objections

Laura Salerno Owens, *Markowitz Herbold, PC, Portland*



David Markowitz is considered to be among the best trial lawyers in the country. His commanding presence and keen instincts have made him a courtroom icon. He is a founding partner in the law firm of Markowitz Herbold PC, where he focuses on commercial litigation and bet-the-company cases. Dave is recognized in *The Best Lawyers in America* for “bet-the-company litigation,” is a fellow of the American College of Trial Lawyers, a member of the prestigious International Academy of Trial Lawyers, and is recognized by *Chambers USA* as one of the top commercial litigators in the U.S.



Laura Salerno Owens is the President of Markowitz Herbold and a shareholder at the firm. She is the Chair of the Firm’s Employment Practice Group, where she has represented employers and executives in hundreds of high-stakes employment issues. She has tried cases to juries and has argued and won key motions before state and federal judges. She has been recognized as one of the Top 100 Legal Influencers in the U.S., as a Women of Influence Honoree, and as a Forty Under 40 Honoree.



Kyle Busse is a trial lawyer with nearly 13 years of experience litigating all manner of employment-related cases, from individual discrimination suits to thousand-member wage and hour class actions. A fixture in *Super Lawyers* and *Best Lawyers in America* for employment law and litigation, Kyle has most recently been named the *Best Lawyers in America 2020 Portland Lawyer of the Year for Employment Law—Individuals*. In addition to his regular state and federal litigation practice, Kyle is currently advising both employers and employees about strategies, policies, and best practices for getting back to work during this uncertain time.