

Real Estate and Land Use Fundamentals

Cosponsored by the Real Estate and Land Use Section

Register now at www.osbar.org/seminars (search for RE18)



Friday, April 27, 2018

9 a.m.–4:15 p.m.

Oregon State Bar Center

16037 SW Upper Boones Ferry Rd., Tigard

CLE credits: 5.75 General or Practical Skills

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This year's program explores a variety of fundamental issues for real estate and land use practitioners. Learn about the basics of closing and escrow as well as options, rights of first refusal, and rights of first opportunities. Explore jurisdictional issues in land use appeals including statutorily-defined land use decisions and procedural issues and post hoc actions that may moot appeal. Hone your persuasion skills for use with local decision makers and find out how to negotiate leases for brokers from both the landlord's and the tenant's perspective by addressing construction issues, assignments and subleases, and defaults.

Register by 4/23/18 and save \$20.

Real Estate and Land Use Section members save \$20 off registration rates.

LIVE EVENT



Early registration discount

Register by 4/23/18 and save \$20

- \$125 ONLD member
- \$180 Real Estate and Land Use Section member
*(enter coupon code **RE18SM** at checkout to receive discount)*
- \$200 OSB member
- \$210 Non-OSB member
- \$15 Box lunch
- \$15 Print course materials
(Electronic materials are included with your registration.)

LIVE WEBCAST



- \$200 Webcast registration
(Includes online access to recorded seminar for 60 days after the live event.)



Questions or need help with registration?

Call the OSB CLE Service Center:
(503) 431-6413 or (800) 452-8260, ext. 413

50-Year and Active Pro Bono OSB members and Oregon judges and their lawyer staff – please call the OSB CLE Service Center at (503) 431-6413 or (800) 452-8260, ext. 413 to register for the live seminar.

- 8:00 Registration**
- 9:00 Closing and Escrow—The Basics**
- Role of attorney, title company, and escrow agent in transactions
 - Reviewing title reports and exceptions and responding to title objections
 - Closing transactions and title policies
- Marisol McAllister, Farleigh Wada Witt, Portland**
- 10:00 Options, Rights of First Refusals, and Rights of First Opportunities**
- What they are, how they are created, and how they are used
 - Examples of uses
- Jeffrey Tarr, Sussman Shank LLP, Portland**
- 10:45 Break**
- 11:00 Negotiating Leases for Brokers—The Landlord and Tenant’s Objectives and Perspective**
- Premises and project definition and condition of delivery
 - Construction issues
 - Assignments and subleases
 - Defaults
- Evan Lenneberg, Brix Law LLP, Portland**
Bradley Miller, Brix Law LLP, Portland
- 11:45 Lunch** (*You may purchase a box lunch using the online registration process or brown bags are welcome at the OSB Center.*)
- 12:45 Jurisdictional Issues in Land Use Appeals**
- Statutorily-defined land use decisions and exceptions
 - Procedural issues that may limit right to appeal
 - Post Hoc actions that may moot appeal
 - Interplay between circuit court and LUBA jurisdiction
- Scott Hilgenberg, Crag Law Center, Portland**
- 1:30 Persuading the Local Decision Maker**
- Practical tips for persuading the decision maker
 - Legal traps for the unwary or uninitiated
 - Navigating politics in the land use process
- Laurie Craghead, Attorney at Law, Bend**
Anne Davies, Lane Council of Governments, Eugene
- 2:45 Break**
- 3:00 Takings and Exactions: Where Do Compensable Property Rights Begin and End?**
- Per se, categorical, temporary, and partial takings
 - The notice rule
 - Unconstitutional conditions
- Wendie Kellington, Kellington Law Group PC, Lake Oswego**
Peter Livingston, Beaverton City Attorney’s Office, Beaverton
- 4:15 Adjourn**

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Planning Committee

Lauren King, *Portland Office of City Attorney, Portland*

Marisol McAllister, *Farleigh Wada Witt, Portland*

Products

RE18.KCDE

Audio CDs with electronic materials \$200

RE18.KDVE

DVDs with electronic materials \$235

General Information

Cancellations: Cancellation requests must be received by the OSB CLE Service Center at least 72 hours prior to the date of the seminar to qualify for a refund. Refunds are subject to a \$25 cancellation fee.

Tuition Assistance: Email a request stating your financial situation to cle@osbar.org or call the OSB CLE Service Center at (503) 431-6413 or (800) 452-8260, ext. 413, no later than one week before the seminar.

Dietary Restrictions or Accessibility Accommodations: Please call (503) 431-6375 or (800) 452-8260, ext. 375, at least 72 hours before the date of the seminar.



Upcoming Seminars

April 13–14

31st Annual Northwest Bankruptcy Institute (NWB18)

April 11

Lunch and Learn Series: Tax Reform Part I: Key Changes for Individual Clients (Including Yourself!) (TXACT118)

April 18

Lunch and Learn Series: Tax Reform Part II: Key Changes and More for Business Clients (TXACT218)

Registration now available at osbar.inreachce.com for seminars with a program code (*search for program code*).



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