

19th Annual Oregon Trial Advocacy College

Learn by doing.

Thursday and Friday, Oct. 26-27, 2017

Mark O. Hatfield United States Courthouse
1000 S.W. Third Ave., Portland, Oregon

CLE credits: 14.25 General or Practical Skills

Register now at osbar.inreachce.com (Enter OTAC17 in the search box.)

Learn by doing.

The Oregon Trial Advocacy College is a two-day, hands-on experience for advocates of all skills levels to try an actual case and receive constructive feedback from judges and experienced trial attorneys. Limited enrollment ensures individual attention, while active participation means the ability to develop your own persuasive advocacy techniques and style.

Day 1: An outstanding faculty of some of Oregon's most accomplished advocates will instruct and demonstrate their trial skills, while a panel of judges will share their insight.

Day 2: This is the mock trial phase, complete with witnesses and jurors. A fact pattern, evidence, and an assignment to represent either the plaintiff or the defendant will be provided in advance. Participants are expected to thoroughly review the materials and come to the College prepared to conduct voir dire, make an opening statement, perform direct and cross-examination, and give a closing argument. A highly select group of attorneys and judges will advise and guide you through your mock trial, while providing individual evaluations.

Practice makes perfect—and here is the perfect opportunity to develop new advocacy skills or refine your existing techniques. **Register by October 2 and save \$45. Registration is limited to 30 participants.**

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Participants are expected to thoroughly review the fact pattern and evidence in advance and come to the College prepared to present questions to a jury pool for voir dire, make an opening statement, perform direct and cross-examination of witnesses, and give a closing argument. Party assignments (plaintiff or defendant) and trial notebooks will be sent to registrants beginning October 9.

You must answer a questionnaire at www.osbar.org/cle/otac17 to complete your registration.

“The performance-based section of the program really brought it all home. Reading the written critiques after returning to the office helped me remember my performance and the responses and feedback I received. Very well designed.”

“The program was thoughtful and well presented. Nice balance between listening and doing. Safe environment to make mistakes and get constructive criticism.”

“Great feedback. Made me not afraid of jury trial[s]. The feedback from the judges was valuable. Jury feedback provided great insight.”

“This program is fantastic. It builds confidence, imparts wisdom, hones skills, and gives me the tools necessary in the courtroom.”

Planning Committee

- The Honorable Edward Leavy, *U.S. Court of Appeals, Ninth Circuit, Portland*
- The Honorable Mary Mertens James, *Marion County Circuit Court, Salem*
- William Barton, *Barton Law Firm PC, Newport*
- Peter Richter, *Miller Nash Graham & Dunn LLP, Portland*

American Board of Trial Advocates



Justice by the People

ABOTA—Oregon is proud to continue its support for the Oregon Trial Advocacy College. Founded upon a mission to foster improvement in the field of advocacy, ABOTA strives to:

- Elevate the standard of integrity, honor, and courtesy in the legal profession;
- Further the education and training of trial lawyers;
- Preserve our jury system;
- Promote the efficient administration of justice and constant improvement of the law; and
- Cultivate a spirit of loyalty, fellowship, and professionalism among its members.

ABOTA is composed of both plaintiffs and defense attorneys, and membership is by invitation and election only after proof of substantial trial experience.

THURSDAY, OCTOBER 26

- 8:00 Registration (16th Floor Lobby)**
- 8:25 Welcome**
- 8:30 Winning Persuasive Advocacy Theories and Techniques**
Peter Richter, Miller Nash Graham & Dunn LLP, Portland
- 9:15 Voir Dire – Who Do You Want (or Not Want) to Decide Your Case?**
Michael Wise, Michael Wise & Associates PC, Lake Oswego
John Hart, Hart Wagner LLP, Portland
- 10:00 Break**
- 10:15 How to Make a Great Opening Statement and a Favorable First Impression**
Charese Rohny, Charese Rohny Law Office LLC, Portland
Ralph Spooner, Spooner & Much PC, Salem
- 11:00 Direct Examination – The Most Important Evidentiary Part of Your Case**
Thomas D’Amore, D’Amore Law Group, Lake Oswego
Jeffrey Edelson, Markowitz Herbold PC, Portland
- 12:00 Lunch (Box lunch included with registration.)**
- 1:00 Effective Cross-Examination: Its Purpose and Goals**
James Huegli, Huegli Fraser PC, Portland
Janet Hoffman, Janet Hoffman & Associates, Portland
Chris Kitchel, Stoel Rives LLP, Portland
- 2:00 Using Closing Argument to Keep the Jury on Your Side**
William Barton, Barton Law Firm PC, Newport
Roderick Boutin, FP Transitions LLC, Lake Oswego
- 3:00 Break**
- 3:15 Taking It from the Tweets: Facts and Alternative Facts in Trial**
Moderator: The Honorable Mary Mertens James, Marion County Circuit Court, Salem
- A panel of experienced judges will spotlight a wealth of social media trial issues including the types of evidence parties try to introduce from social media, how social networks are mined for information about a litigant or witness, and handling juries who may no longer distinguish between truth and alternative beliefs. Can the reasonable doubt standard survive given the current climate of ambivalence towards what is true?
- 4:45 Adjourn**

FRIDAY, OCTOBER 27

- 8:30 Voir Dire – Courtroom Session I**
- 10:30 Break**
- 10:45 Opening Statement – Courtroom Session II**
- 12:00 Lunch (Box lunch included with registration)**
- 1:00 Direct and Cross-Examination – Courtroom Session III**
- 4:00 Break**
- 4:15 Closing Argument – Courtroom Session IV**
- 5:15 Final Thoughts on Effective Advocacy (16th Floor Courtroom)**
- 5:30 Adjourn to Hosted Reception (16th Floor Lobby)**

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Seminar Registration

Registration is limited to 30 participants. Register early to avoid the waiting list.

Register by 10/2/17 and save \$45.

\$475 Regular (Includes box lunches both days)

You must answer an online questionnaire at www.osbar.org/cle/otac17 to complete your registration.

Course materials will be sent to registrants beginning October 9.

How to Register

1. **Online with a credit card** at osbar.inreachce.com (Enter OTAC17 in the search box.)
2. **Paying by check?** Register online at osbar.inreachce.com and select either “Electronic Check” or “Mail-in/Fax-in Check” at checkout.



Need assistance? Call the OSB CLE Service Center at (503) 431-6413 or (800) 452-8260, ext. 413.

50-year and Active Pro Bono OSB members, and Oregon judges and their lawyer staff—please call the OSB CLE Service Center at (503) 431-6413 or (800) 452-8260, ext. 413, to register.

Questions or need assistance?

Call the CLE Service Center at (503) 431-6413 or (800) 452-8260, ext. 413.

Cancellations and Substitutions: Notify OSB CLE by calling the OSB CLE Service Center at (503) 431-6413 or (800) 452-8250, ext. 413 before 5:00 p.m., Friday, October 6, to receive a refund or transfer a registration. No refunds for requests received after that date. All refunds and transfers are subject to a \$25 fee.

Tuition Assistance: Email a request stating your financial situation to cle@osbar.org or call the OSB CLE Service Center at (503) 431-6413 or (800) 452-8260, ext. 413, no later than Sept. 29, 2017.

Dietary Restrictions or Accessibility

Accommodations: Please call (503) 431-6326 or (800) 452-8260, ext. 326, at least 72 hours before the date of the seminar.

OSB CLE Seminars Schedule

SEPTEMBER 7

All Day PowerPlay (ADPP17)

- Nobody Told Me There'd Be Days Like These: Stress, Pressure, and Ethical Decision-Making in the Practice of Law (DLT17)
- Mandatory Elder Abuse Reporting for Lawyers (EAR117)
- The Accidental Lawyer: Terms of Engagement (ACL17)

SEPTEMBER 22

Deposition Techniques and Strategy featuring David Markowitz (DEP17)

OCTOBER 5

Law, Practice, and Policy at the Bleeding Edge – 2017 Technology Law Updates (TECH17)

OCTOBER 6

Guardianships and Conservatorships

OCTOBER 12-13

Fundamentals of Oregon Civil Trial Procedure

OCTOBER 19

Broadbrush Taxation: Tax Law for the Non-Tax Attorney (BBT17)

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