| OREGON STATE BAR                 |             |             |              |             |        |        |   |
|----------------------------------|-------------|-------------|--------------|-------------|--------|--------|---|
| 2016 Budget - Operations         |             |             |              |             |        |        |   |
|                                  | Actual      | BUDGET      | Fee Increase |             | From   | From   |   |
| BUDGET 2016                      | 2006        | 2015        | 2016         | 2016        | 2006   | 2015   | Notes                                   |
| REVENUE                          |             |             | \$0.00       | \$50.00     |        |        | (1)                                     |
| MEMBER FEES                      |             |             |              |             |        |        | 2006 was the last year of a general     |
| General Fund                     | \$6,031,917 | \$7,157,000 | \$7,197,500  | \$7,197,500 | 1.93%  | 0.57%  | member fee increase (\$50.00).          |
| Active Member Fee Increase       |             |             | 0            | 745,000     |        | 10.98% |   |
| % of Total Revenue               |             |             | 64.2%        | 66.5%       |        |        | (2)                                     |
| PROGRAM REVENUE                  |             |             |              |             |        |        | "From 2006" is the annual percentage    |
| Admissions                       |             | 716,643     | 704,235      | 704,235     |        |        | increase/decrease over 10 years         |
| CLE Seminars                     |             | 948,850     | 1,030,490    | 1,030,490   |        |        | from 2006 to 2016.                      |
| Legal Publications (print sales) |             | 352,897     | 287,295      | 287,295     |        |        | "From 2015" is the increase from 2015   |
| Lawyer Referral Percentage Fees  |             | 485,900     | 600,000      | 600,000     |        |        | to 2016. The pink box is the percentage |
| All Other Programs               |             | 1,023,662   | 1,037,456    | 1,037,456   |        |        | increase with the fee increase.         |
| Total Program Fees               | 3,805,243   | 3,527,952   | 3,659,476    | 3,659,476   | -0.38% | 3.73%  |   |
| OTHER INCOME                     |             |             |              |             |        |        | (3)                                     |
| PLF Contribution                 | 0           | 200,000     | 200,000      | 200,000     |        |        | This budget does not include the        |
| Investment & Other Income        | 278,380     | 145,850     | 150,350      | 150,350     |        |        | budget of the Client Security Fund,     |
| TOTAL REVENUE                    | 10,115,540  | 11,030,802  | 11,207,326   | 11,952,326  | 1.82%  | 8.35%  | Diversity & Inclusion, or Legal         |
|                                  |             |             |              |             |        |        | Services.                               |
| EXPENDITURES                     |             |             |              |             |        |        |   |
| SALARIES TAXES & BENEFITS        | 1           |             |              |             |        |        | (4)                                     |
| Salaries                         |             | 5,903,399   | 5,989,160    | 5,989,160   |        |        | The \$50.00 fee increase in 2016        |
| Taxes & Benefits                 |             | 2,156,760   | 2,178,800    | 2,178,800   |        |        | forecasts the next fee increase         |
| Total Salaries Taxes & Benefits  | 6,079,376   | 8,060,159   | 8,167,960    | 8,167,960   | 3.44%  | 1.34%  | in 2020 (assuming no major              |
| % of Total Revenue               |             |             | 72.9%        | 68.3%       |        |        | program or operational changes).        |
| DIRECT PROGRAM, G & ADMIN        |             |             |              |             |        |        |   |
| CLE Seminars                     |             | 401,225     | 388,990      | 388,990     |        |        |   |
| Legal Publications               |             | 113,999     | 70,389       | 70,389      |        |        |   |
| All Other Programs, G&Admin      |             | 2,338,149   | 2,467,176    | 2,467,176   |        |        | (5)                                     |
| Total Direct Program, G&Admin    | 3,516,419   | 2,853,373   | 2,926,555    | 2,926,555   | -1.68% | 2.56%  | The increase in non-personnel costs     |
|                                  |             |             |              |             |        |        | in 2016 is due to the implementation    |
| CONTINGENCY                      | 5,575       | 25,000      | 25,000       | 25,000      |        |        | of the new database.                    |
| TOTAL EXPENSES                   | 9,601,370   | 10,938,532  | 11,119,515   | 11,119,515  | 1.58%  | 1.65%  |   |
| NET REVENUE/(EXPENSE)            | \$514,170   | \$92,270    | \$87,811     | \$832,811   |        |        |   |